

From: Heidi Landers
Sent: Tuesday, February 19, 2008 3:29 PM
To: Robert Stevanovski
Cc: Chip Barker; Dave Stevanovski; Dave Merriman; Greg Provenzano; Jim Mulcahy; Mike Cupisz; Tony Cupisz; Sergio Navarrette; Donna Morris; Heidi Landers; Nancy Fousnought
Subject: Top 300 Earners Report
Attachments: Top 300 Earners 0108.xls

Robert, Attached are the January 2008 Top 300 Earners reports for your review. The overall Top 300 Earners payments increased approx. \$148 k (USD) or 6.8% in January 2008 compared to December 2007. This was primarily driven by: 1. \$27.7k increase in CABs. The main reason for this decrease is 5 weeks of CAB payments in January versus 4 in December. Reps of note: WEBER, JEFF S payment increased \$ 7.1k due to being promoted to an SVP level in January, MOMENTUM GROUP INC. (Shane Douglas) payment increased \$6.2k, and UN International (George and Eloise Zalucki, Jennifer and Arthur Napolitano) payment increased \$7.9k. 2. A \$132.6k increase in Bonus & Adjustments is also due to 5 weeks of payments in January versus 4 in December. Reps of note: Choices Inc. (Debbie Davis) bonuses increased \$32.4k, GRANDIOSA LIMITED (Francoise Monfray) bonuses increased \$49.5k, and ALAIN GOMIS Bonuses increased \$11.0k. 3. A (\$11.1) decrease in Commissions. Reps of note: Sax and Associates, Inc. (Brian and Andrea Sax) payment decreased (\$30.4K), and Choices Inc. (Debbie Davis) payment decreased (31.4K), and SCHENK,

JANET decreased (11.9K). *Heidi Landers* Financial Audit Analyst Global Commissions

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